# Committee Leadership Conference



## The Art of Helping St. Jude Kids Agenda

What:The 3rd Annual Committee Leadership Conference is an ALSAC/St.Jude led conference held to engage, inspire and educate the dinner,<br/>gala and golf committee leaders from across the country.

**Where:** The Peabody Hotel

#### Thursday, October 6, 2016

10:00 am- 5:00 pm	Hotel Check-In   Peabody Lobby Conference Registration   Bert Parker Room
2:00 pm	Bus departs Peabody for Target House Tour   Peabody Lobby
2:30-3:30 pm	Target House Tour (Veterans)
5:00 pm	Peabody Duck March with Special Guest Duck Masters   Peabody Lobby
5:30 pm	<ul> <li>Cocktails &amp; Art Inspiration   Venetian/Forest Rooms</li> <li>View gallery of 3-D Life sized patient art</li> <li>Enjoy sketches by National Cartoonist Association</li> </ul>
6:30- 9:00 pm	Dinner   Grand Ballroom ABC

#### Friday, October 7, 2016

7:309:00 am
Breakfast | Grand Ballroom ABC
9:00 am
Special Guest Speaker: Susan Strawn, Specialty Clinic Nurse, St. Jude Children's Research Hospital Topic: 'The Art of Caring for St. Jude Patients'



stjude.org/clc

9:00- 9:15 am	Depart for St. Jude   Peabody Lobby
9:15-12:15 am	<ul> <li>St. Jude Experience   St. Jude Campus</li> <li>Patient Care Center</li> <li>Painting Activity in Danny Thomas/ALSAC Pavilion</li> <li>Chili's Care Center</li> <li>Marlo Thomas Center for Global Education &amp; Collaboration</li> <li>St. Jude Gift Shop</li> <li>Danny &amp; Rose Marie Thomas Memorial Garden</li> </ul>
12:15- 12:30 pm	Depart for Peabody   St. Jude Gift Shop
12:30- 2:00 pm	Lunch   Grand Ballroom ABC Special Guest Speaker: Javier Pena, ALSAC Sr. Bilingual Producer, Marketing Department Topic: 'Finding Your Note' in Helping St. Jude Kids
2:00- 5:00 pm	<ul> <li>Breakout sessions (<i>Choose 3</i>) -See Map for Locations</li> <li>Millennial Engagement from Teen to Young Professional</li> <li>Committee Empowerment - Building The Volunteer Driven Future</li> <li>Sharing the St. Jude Mission &amp; Power of the St. Jude Brand</li> <li>Negotiate Like a Pro: Contract Negotiations &amp; Budgets</li> <li>Driving Community Engagement in Your Events</li> <li>Strategies to Increase Night-of Giving</li> <li>Networking: Making New Connections</li> <li>Creating the St. Jude Moment</li> <li>Fun, Fashion &amp; Philanthropy</li> </ul>
5:00 pm	Break
6:00 pm	Walk to dinner with St. Jude Staff   Rendezvous

### Saturday, October 8, 2016

8:00-	Breakfast  Grand Ballroom ABC
9:15 am	Special Guest Speakers:
	Laura Ehret, ALSAC Sr. Director-Business Development, Strategic
	Partnerships Department
	Evelyn Walsh, ALSAC Regional Director-Major Gifts, Gift Planning
	Department





	<ul> <li>Topic: Revenue Generation &amp; Pre-Selling your Event</li> <li>Making the Ask-New Ways to Make the Sale</li> <li>Mobilizing Peers in the High Wealth Market</li> </ul>
9:15- 10:15 am	Special Guest Speaker   Grand Ballroom ABC An inspirational message from Tom Shadyac: Comedian, Director, Screenwriter, Producer, Author & Teacher Topic: 'The Art of Helping St. Jude Kids'
10:15- 10:30 am	Closing Remarks   Grand Ballroom ABC Britt Fife
10:30 am	Departures begin for Memphis International Airport (Prepare to depart hotel 2 hours prior to flight time)
2:00 pm	Depart for Graceland Tour   Peabody Lobby (Please load luggage on bus)
2:30 pm	Graceland Tour (Optional)
4:00 pm	Depart Graceland for Memphis International Airport



