Team Up for St. Jude[®]

Spirited by Varsity

Ready, Set, Game Day!

Thanks to schools, students and spirited supporters like you, St. Jude Children's Research Hospital[®] is leading the way the world understands, treats and defeats childhood cancer and other life-threatening diseases. You're an important part of our team, and every dollar you raise means more victories for St. Jude patients and their families. Let's get started!



GO

Online fundraising is the most efficient way to support St. Jude. Kickstart your efforts by logging into your online fundraising center.

- · Click Edit Event Options to customize your page with your event name, date and time
- · Click Customize Event URL to create a custom link for your page
- Use the **Reports** tab to measure fundraising progress
- Use the **Management** tab to track participants and log offline donations
- Visit **stjude.org/teamuptools** to access additional event planning resources

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FIGHT

Get your school excited to join the fight against childhood cancer with a Fundraising Spirit Week.

- Hang posters and banners around your school to spread the word
- Create themes and fundraising opportunities for each day of the week
- Work with school admin to share Spirit Week info and St. Jude quick facts during morning announcements
- Share the link to your fundraising page with teachers, students and parents



WIN

It's game day! Create an unforgettable night benefiting St. Jude kids.

- Host a pre-game pep rally to generate excitement
- Ask your mascot, marching band, spirit teams and athletes to take part in fundraising efforts
- Create fundraising activations throughout the evening

St. Jude patient **Cohen**, soft tissue cancer





VARSITY BRANDS



Going the Extra Yard

TEAM UP FOR ST. JUDE MAKES A DIFFERENCE

Because the majority of St. Jude funding comes from generous donors, St. Jude has the freedom to focus on what matters most—saving kids regardless of their financial situation.

Your donation		What it means for St. Jude
\$3		Help provide pediatric isolation masks to protect patients with compromised immune systems
\$10		Help provide a new toy for hospital play areas
\$57		Help provide necessities for parents who may have hurriedly left home after their child's diagnosis
\$100		Help provide a platelet count test for two patients
\$500		Help provide one platelet transfusion

FUNDRAISING IDEAS

- Create a QR code for your fundraising page and distribute flyers encouraging students to donate online
- Encourage friendly fundraising competitions between students, classes or teams
- · Share St. Jude patient stories on social media to boost online giving
- Donate a portion of concession stand proceeds to St. Jude
- Add a designated amount (\$1 or \$2) to the price of entry to the game
- Designate an area for front row or valet parking in exchange for a donation to St. Jude
- Designate a special area on the sideline and sell seats for donation to St. Jude
- Pass a bucket through the crowd in between quarters or at halftime to collect donations

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stjude.org/teamup | #TeamUp4StJude | varsity@stjude.org

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